



# Get It Wrong, Get It Right

## *The Importance Of Being Accurate*

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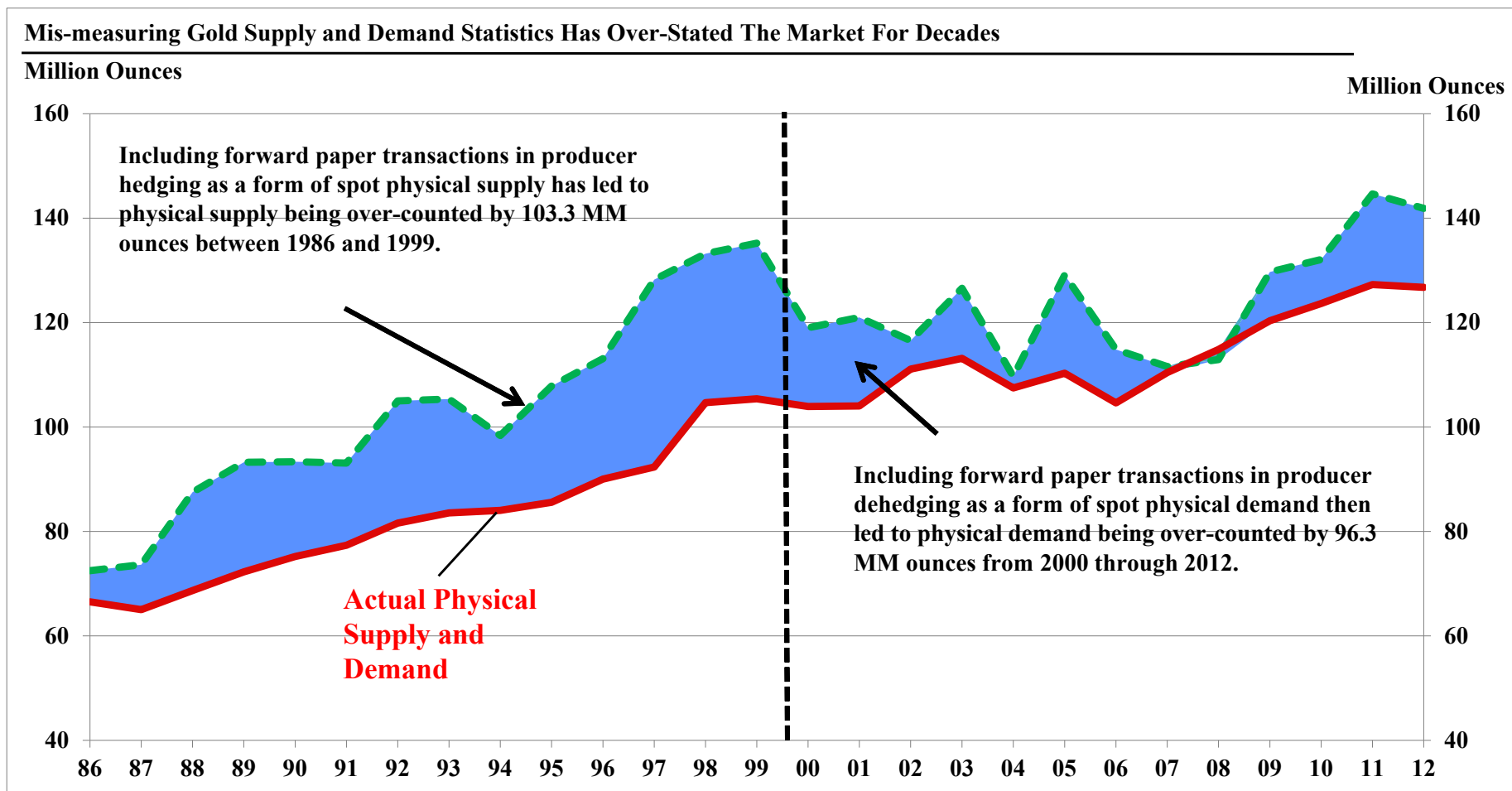


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# Forwards Do Not Involve Spot Physical Purchases and Sales

Counting forwards as spot supply or demand leads to over-counting physical markets – around 200 million ounces of gold and a billion ounces of silver.

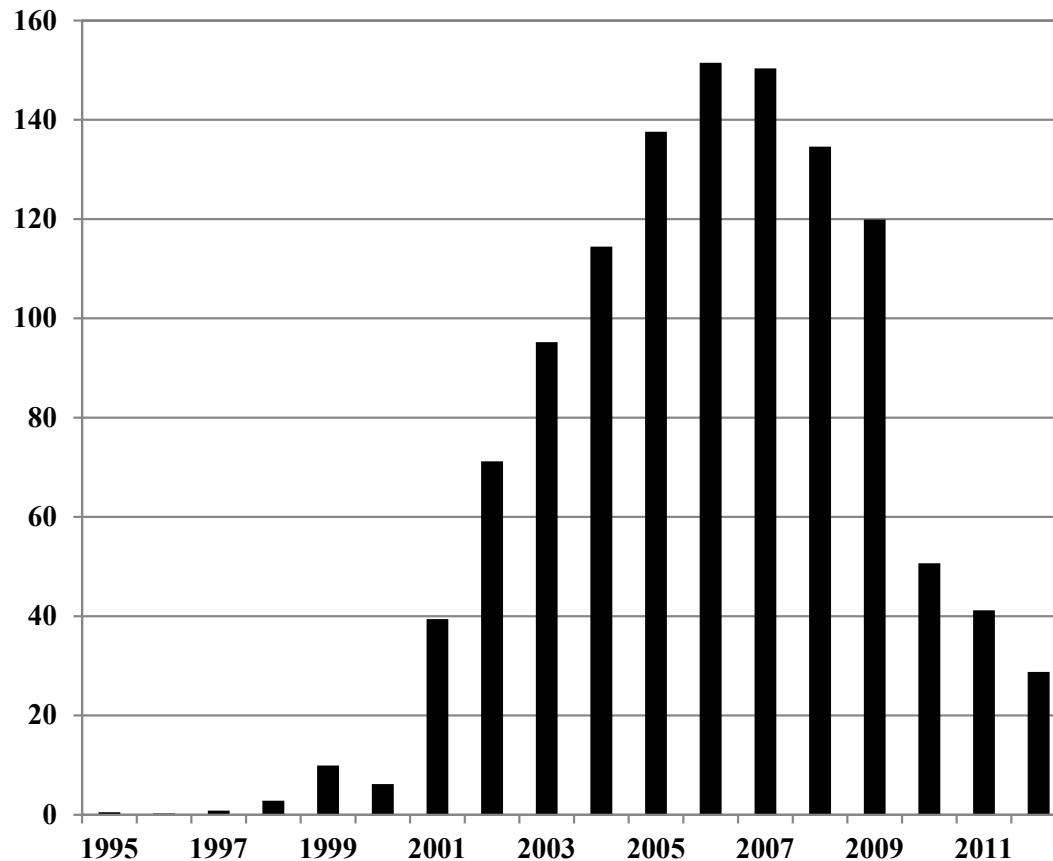


# Chinese re-exports of refined silver mis-identified

## Chinese Gross Exports of Silver and Silver Products

Annual, Through 2012

Million Ounces



Analysts spotted large Chinese silver exports in the 2000s and guessed they must have been central bank inventory sales.

CPM Group worked with a major copper producer and the PBOC on a system to allow Chinese base metals smelters to bid effectively for precious metals-rich overseas concentrates, allowing us to properly identify the surge starting in 2001 in Chinese silver exports as re-exports from imported concentrates.

**The result: Another billion ounces of misidentified and double-counted supply by others... and investment demand was over-estimated by a billion ounces since it was a calculated residual in their statistics.**

# Investors Bought Enormous Sums Of Silver Yet Prices Plunged

**Silver Market Balance: Record Volumes on Bargain-Hunting Demand Are Unlikely, Unsupported by Dealers Reports**

